

USING SALES DRIVER WITH YOUR EXISTING OPS SOFTWARE

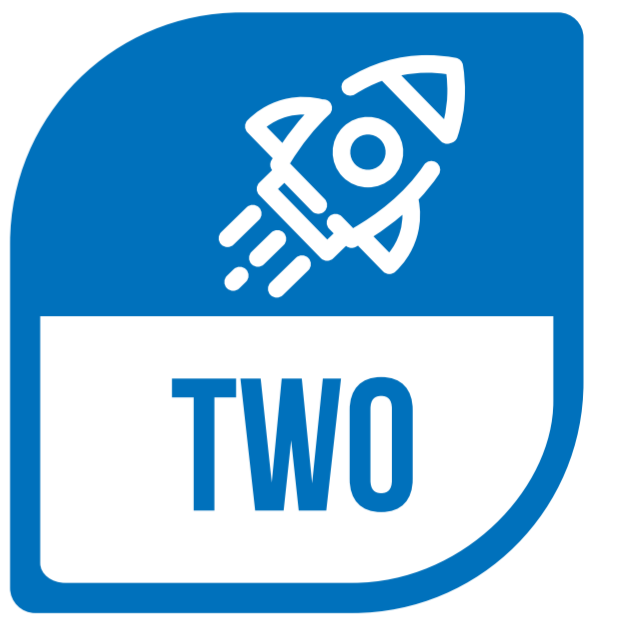
ONE ZERO DUPLICATE DATA ENTRY METHOD

SALES DRIVER'S POWERFUL CUSTOMER-FACING TOOLS MEAN THAT THERE IS NEVER A NEED FOR DUPLICATE DATA ENTRY BY SALES TEAMS USING IT, EVEN WITH EXISTING OPS SOFTWARE.



YOUR CUSTOMER VISITS YOUR WEBSITE AND USES SALES DRIVER'S TOOLS TO BUILD THEIR TRIP.
Including dates, times, stops, vehicles, desired amenities and chooses any add-ons they may want. Available to them 24/7/365 from computers or mobile devices anywhere in the world.

SALES DRIVER USES YOUR PRICES TO GENERATE A QUOTE FOR YOUR CUSTOMER BASED ON THEIR INFORMATION.
This quote can be delivered instantly or not, depending on the settings you choose in the SalesDriver company portal. Our proprietary pricing engine is the most accurate in the business.



YOUR SALES PROCESS GETS TO WORK TRYING TO CLOSE THE QUOTES THAT ARE IMPORTANT TO YOU.
Since your team isn't stuck building quotes in your ops software, they can follow up with the most important quotes and close more charters. *Automated email follow-up tools are launching soon!*

WHEN YOUR CUSTOMER DECIDES TO BOOK, THEY WILL CLICK THE "REQUEST THIS BOOKING" BUTTON.
SalesDriver lets your customers request the booking either when they get an instant quote or at any point along the sales process. This is them telling your team they are ready to go!



SALES COPIES THE DATA FROM SALES DRIVER AND ENTERS IT (FOR THE FIRST TIME) IN YOUR SOFTWARE
Sales copies all of the validated data that the customer entered online and builds the booking in your existing ops software. At this point, your ops system takes over and runs the trip from there.



SAVE MORE TIME

Not building quotes in your legacy system, and letting customers drive their quote process, gives your sales team back up to 40% of their day to focus on closing more of the sales you need to land!

SALES DRIVER IS BETTER AT SALES. PERIOD.



TRUE SALES PROCESS MANAGEMENT TOOLS THAT MAKE CLOSING MORE SALES EASIER, FASTER, AND MORE EFFECTIVE.

QUOTE STAGE TRACKING

SalesDriver lets you track the quote; from new quotes, assigned to a salesperson, when the customer has been contacted, when the customer has requested the booking, when it has been booked in your ops software including tracking the booking ID, and if you lose the sale... why it happened.

LEAD SOURCE TRACKING

Track where customers requesting quotes found out about you. Increase advertising effort in areas that are working and spend less on things that don't deliver dollars to the bottom line.

DASHBOARD VISIBILITY

Stop running reports and start using real-time dashboards! Watch, filter, and manage your quote pipeline like never before. Point and click simple and available from any device 24/7/365 on the web.

AUTOMATION- OHHH YA

Give your sales team the ultimate power boost; put SalesDriver's game-changing automation tools to work for you. Launching soon, we'll send customized emails to every quote based on triggers you can customize. 100% of your quotes followed up with... yes you can.



GIVE SALES THE POWER TO DO MORE IN LESS TIME

GET STARTED TODAY

TBNdrives.com

